

LOC 50 AURORA FEED MILL STATEMENT OF OPERATIONS
Comparing Period 10 October Fiscal 2024 To Prior 2023

	C U R R E N T P E R I O D		Y E A R T O D A T E	
	Current Year	Prior Year	Current Year	Prior Year
SALES	158,316.98	135,397.60	1,311,895.91	1,377,658.01
COST OF SALES	<u>106,502.35</u>	<u>98,991.21</u>	<u>931,970.18</u>	<u>1,037,802.12</u>
GROSS MARGIN	51,814.63	36,406.39	379,925.73	339,855.89
EMPLOYEE EXPENSES				
SALARIES AND WAGES	21,424.52	12,037.03	144,363.34	127,748.56
CONTRACTED SERVICES	0.00	0.00	0.00	0.00
PAYROLL TAXES	1,619.90	936.48	11,268.67	10,115.45
PENSION EXPENSE	164.96	114.57	1,263.43	1,238.27
UNIFORMS/EDUCATION	0.00	0.00	0.00	0.00
EMP INSURANCE	<u>2,122.35</u>	<u>2,406.53</u>	<u>23,530.26</u>	<u>25,149.26</u>
TOTAL EMPLOYEE EXPENSES	25,331.73	15,494.61	180,425.70	164,251.54
OPERATING EXPENSES				
VEHICLE EXPENSE	886.72	660.40	9,414.62	14,576.95
REPAIRS	4,824.35	197.38	16,224.83	11,018.37
UTILITIES	723.77	404.69	6,180.30	6,253.37
TELEPHONE	310.74	313.05	3,085.45	3,223.92
ADVERTISING	-669.85	-114.90	3,173.15	3,216.85
MILEAGE/MEETINGS/MEALS	286.76	46.84	1,104.82	1,193.84
CASH OVER/SHORT	-149.62	71.37	195.31	84.50
INTEREST	0.00	0.00	3,096.24	64.37
BANK/CREDIT CARD FEES	2,604.08	2,091.23	16,553.79	18,219.14
OFFICE SUPPLIES	0.00	0.00	0.00	0.00
OPERATING SUPPLIES	1,409.97	1,381.79	7,546.03	7,541.22
INSURANCE/WC INS PKG	1,238.59	1,136.25	12,594.68	11,458.87
SUB/DUES/LIC/DONATIONS	0.00	30.00	275.63	258.13
DEPRECIATION	1,372.33	1,100.00	13,723.30	11,000.00
RENT & LEASES	0.00	0.00	0.00	0.00
BAD DEBT	200.00	200.00	2,000.00	2,000.00
AUDIT/LEGAL/DIR. FEES	0.00	0.00	1,575.00	0.00
PROPERTY TAX	0.00	0.00	0.00	0.00
GAIN/LOSS FIXED ASSET	0.00	0.00	0.00	0.00
MISC/SAFETY/CLEARING/A	<u>150.00</u>	<u>156.85</u>	<u>2,738.27</u>	<u>2,282.91</u>
TOTAL OPERATING EXPENSES	13,187.84	7,674.95	99,481.42	92,392.44
OTHER REVENUE				
FINANCE CHARGES	0.00	0.00	-133.35	0.00
VENDOR REBATES	0.00	0.00	0.00	0.00
OTHER REVENUE	0.00	0.00	0.00	0.00
TOTAL OTHER REVENUE	0.00	0.00	-133.35	0.00
NET OPERATING EXPENSES	38,519.57	23,169.56	280,040.47	256,643.98
ALLOCATION OF G/A	<u>5,660.24</u>	<u>4,000.81</u>	<u>48,383.28</u>	<u>49,733.31</u>
LOCAL NET SAVINGS	7,634.82	9,236.02	51,501.98	33,478.60
PATRONAGE REFUNDS	0.00	0.00	11,472.77	9,655.73
NON-QUAL PATRONAGE	0.00	0.00	0.00	0.00
NET SAVINGS	7,634.82	9,236.02	62,974.75	43,134.33

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STATEMENT OF GROSS MARGINS AURORA FEED MILL
Comparing Period 10 October Fiscal 2024 To Budget 2024 And Prior 2023

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
FEED SALES												
Beginning Inventory	48,642.93	0.00	50,760.24	0.00	0.00	0.00	48,642.93	0.00	50,760.24	0.00	0.00	0.00
Purchases	62,262.84	0.00	55,480.55	0.00	0.00	0.00	439,584.93	0.00	511,196.13	0.00	0.00	0.00
Ending Inventory	56,496.74	0.00	50,194.06	0.00	0.00	0.00	105,139.67	0.00	100,954.30	0.00	0.00	0.00
Cost of Sales	54,409.03	0.00	56,046.73	0.00	0.00	0.00	430,992.02	0.00	505,766.48	0.00	0.00	0.00
Sales	76,971.89	0.00	68,428.23	0.00	0.00	0.00	595,105.99	0.00	650,570.49	0.00	0.00	0.00
Feed Gross Margin	22,562.86	29.31	12,381.50	18.09	0.00	18.09	164,113.97	27.57	144,804.01	22.25	0.00	0.00
GRAIN SALES												
Beginning Inventory	6,586.66	0.00	9,505.66	0.00	0.00	0.00	6,586.66	0.00	9,505.66	0.00	0.00	0.00
Purchases	41,710.78	0.00	34,190.66	0.00	0.00	0.00	151,737.64	0.00	199,691.69	0.00	0.00	0.00
Ending Inventory	7,052.99	0.00	7,892.99	0.00	0.00	0.00	13,639.65	0.00	17,398.65	0.00	0.00	0.00
Cost of Sales	41,244.45	0.00	35,803.33	0.00	0.00	0.00	153,913.83	0.00	197,471.43	0.00	0.00	0.00
Sales	67,609.75	0.00	54,738.50	0.00	0.00	0.00	247,029.93	0.00	283,753.46	0.00	0.00	0.00
Grain Gross Margin	26,365.30	38.99	18,935.17	34.59	0.00	34.59	93,116.10	37.69	86,282.03	30.40	0.00	0.00
HARDWARE SALES												
Beginning Inventory	104,713.41	0.00	73,949.83	0.00	0.00	0.00	104,713.41	0.00	73,949.83	0.00	0.00	0.00
Purchases	5,730.53	0.00	5,231.76	0.00	0.00	0.00	86,675.05	0.00	67,435.79	0.00	0.00	0.00
Ending Inventory	104,995.02	0.00	75,084.65	0.00	0.00	0.00	209,708.43	0.00	149,034.48	0.00	0.00	0.00
Cost of Sales	5,448.92	0.00	4,096.94	0.00	0.00	0.00	52,945.50	0.00	61,577.38	0.00	0.00	0.00
Sales	7,169.63	0.00	5,390.71	0.00	0.00	0.00	82,714.53	0.00	78,685.40	0.00	0.00	0.00
Hardware Gross Margin	1,720.71	23.99	1,293.77	23.99	0.00	23.99	29,769.03	35.99	17,108.02	21.74	0.00	0.00
L.P. GAS SALES												
Beginning Inventory	386.32	0.00	311.77	0.00	0.00	0.00	386.32	0.00	311.77	0.00	0.00	0.00
Purchases	1,011.24	0.00	677.57	0.00	0.00	0.00	4,696.11	0.00	5,405.47	0.00	0.00	0.00
Ending Inventory	800.43	0.00	601.75	0.00	0.00	0.00	1,186.75	0.00	913.52	0.00	0.00	0.00
Cost of Sales	597.13	0.00	387.59	0.00	0.00	0.00	4,182.14	0.00	5,217.06	0.00	0.00	0.00
Sales	2,335.55	0.00	2,417.57	0.00	0.00	0.00	15,690.36	0.00	16,256.80	0.00	0.00	0.00
L. P. Gross Margin	1,738.42	74.43	2,029.98	83.96	0.00	83.96	11,508.22	73.34	11,039.74	67.90	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
LUBE SALES												
Beginning Inventory	128.00	0.00	107.80	0.00	0.00	0.00	128.00	0.00	107.80	0.00	0.00	0.00
Purchases	0.00	0.00	60.55	0.00	0.00	0.00	1,295.09	0.00	1,431.35	0.00	0.00	0.00
Ending Inventory	128.00	0.00	137.20	0.00	0.00	0.00	256.00	0.00	245.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	31.15	0.00	0.00	0.00	1,289.59	0.00	1,556.05	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	1,741.75	0.00	1,862.34	0.00	0.00	0.00
Lube Gross Margin	0.00	0.00	-31.15	0.00	0.00	0.00	452.16	25.96	306.29	16.44	0.00	0.00
FERTILIZER SALES												
Beginning Inventory	6,370.98	0.00	4,050.75	0.00	0.00	0.00	6,370.98	0.00	4,050.75	0.00	0.00	0.00
Purchases	151.88	0.00	127.80	0.00	0.00	0.00	158,888.06	0.00	136,902.28	0.00	0.00	0.00
Ending Inventory	5,489.01	0.00	3,030.52	0.00	0.00	0.00	11,859.99	0.00	7,081.27	0.00	0.00	0.00
Cost of Sales	1,033.85	0.00	1,148.03	0.00	0.00	0.00	156,187.34	0.00	138,285.32	0.00	0.00	0.00
Sales	966.93	0.00	1,435.50	0.00	0.00	0.00	186,547.70	0.00	161,730.22	0.00	0.00	0.00
Fertilizer Gross Margin	-66.92	-6.92	287.47	20.02	0.00	20.02	30,360.36	16.27	23,444.90	14.49	0.00	0.00
SEED SALES												
Beginning Inventory	31,010.21	0.00	24,347.90	0.00	0.00	0.00	31,010.21	0.00	24,347.90	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	132,826.12	0.00	111,497.01	0.00	0.00	0.00
Ending Inventory	27,241.24	0.00	23,021.54	0.00	0.00	0.00	58,251.45	0.00	47,369.44	0.00	0.00	0.00
Cost of Sales	3,768.97	0.00	1,326.36	0.00	0.00	0.00	128,249.42	0.00	117,883.14	0.00	0.00	0.00
Sales	1,767.23	0.00	1,674.59	0.00	0.00	0.00	163,504.90	0.00	158,615.80	0.00	0.00	0.00
Seed Gross Margin	-2,001.74	-113.26	348.23	20.79	0.00	20.79	35,255.48	21.56	40,732.66	25.68	0.00	0.00
CHEMICAL SALES												
Beginning Inventory	9,076.33	0.00	10,720.78	0.00	0.00	0.00	9,076.33	0.00	10,720.78	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	3,182.33	0.00	10,015.72	0.00	0.00	0.00
Ending Inventory	9,076.33	0.00	10,569.70	0.00	0.00	0.00	18,152.66	0.00	21,290.48	0.00	0.00	0.00
Cost of Sales	0.00	0.00	151.08	0.00	0.00	0.00	4,210.34	0.00	9,950.26	0.00	0.00	0.00
Sales	12.50	0.00	206.50	0.00	0.00	0.00	5,725.25	0.00	12,003.50	0.00	0.00	0.00
Chemical Gross Margin	12.50	100.00	55.42	26.83	0.00	26.83	1,514.91	26.46	2,053.24	17.10	0.00	0.00
MILL SERVICE												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	95.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	95.00	0.00	0.00	0.00
Sales	283.50	0.00	256.00	0.00	0.00	0.00	3,233.50	0.00	3,835.00	0.00	0.00	0.00
Mill Service Gross Margin	283.50	100.00	256.00	100.00	0.00	100.00	3,233.50	100.00	3,740.00	97.52	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
SPREADER RENTAL												
Sales	0.00	0.00	0.00	0.00	0.00	0.00	1,640.00	0.00	1,340.00	0.00	0.00	0.00
Spreader Rental Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	1,640.00	100.00	1,340.00	100.00	0.00	0.00
HAULING SALES												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	1,200.00	0.00	850.00	0.00	0.00	0.00	8,962.00	0.00	9,005.00	0.00	0.00	0.00
Hauling Gross Margin	1,200.00	100.00	850.00	100.00	0.00	100.00	8,962.00	100.00	9,005.00	100.00	0.00	0.00
Total Beginning Inventory	206,914.84	0.00	173,754.73	0.00	0.00	0.00	206,914.84	0.00	173,754.73	0.00	0.00	0.00
Total Purchases	110,867.27	0.00	95,768.89	0.00	0.00	0.00	978,885.33	0.00	1,043,670.44	0.00	0.00	0.00
Total Ending Inventory	211,279.76	0.00	170,532.41	0.00	0.00	0.00	418,194.60	0.00	344,287.14	0.00	0.00	0.00
Total Cost of Sales	106,502.35	0.00	98,991.21	0.00	0.00	0.00	931,970.18	0.00	1,037,802.12	0.00	0.00	0.00
Total Sales	158,316.98	0.00	135,397.60	0.00	0.00	0.00	1,311,895.91	0.00	1,377,658.01	0.00	0.00	0.00
Total Gross Margin	51,814.63	32.72	36,406.39	26.88	0.00	26.88	379,925.73	28.96	339,855.89	24.66	0.00	0.00